



159N15

MINUS ON MEDIATION

Thursday, 3 September 2015 9.00am to 1.15pm \$460

This is not another mediation workshop. Minus on Mediation is in a class by itself.

The ABC Technique is as simple as A-B-C: Accept. Balance. Connect. Learn to use this simple three-step process to gain leverage in mediations and resolve disputes effectively even in tense situations where both parties are under stress and pressure.

This course will teach a sure-fire way to handle conflict through practical techniques that will improve your mediation results.

- ✓ Gain an effective repertoire of responses for dealing with conflict that will allow you to achieve results in a low stress way
- ✓ Learn how to maintain stability and poise in the midst of challenge, crisis and conflicts
- ✓ Understand how to allow each side to make choices and individual responses that lead to favourable resolutions

For over 20 years, **Derek Minus** has pioneered the art of conflict handling inspired by the techniques of the **Harvard Law School Program on Negotiation**, the **Conflict Transformation** theories of Joseph Folger & Robert Baruch Bush and the practice of **Aikido**, the Japanese martial art of Harmony.

Derek is also a barrister with over 20 years experience, a specialist in alternative dispute resolution methods, a nationally Accredited Mediator and a court appointed Chartered Arbitrator.

Working primarily in the resolution of commercial disputes he also has extensive experience in solving inter-personal conflicts that arise between business partners, company employees and in family relationships. He is often engaged to resolve emotionally charged business or relationship disputes where there is a threat of violence.

On top of all this, it is his experience as an internationally graded 6th Dan Aikido instructor of over 35 years that provides him with the insight into better ways of dealing with conflict.

You will not find another mediation workshop quite like this one, and you certainly won't find one that will so thoroughly and effectively make you better at managing mediations and successfully resolving disputes for your clients.

Simply put, you cannot miss this seminar.

SAVE \$110!

Register for Minus on Mediation and Family Law:
Complex Property Divisions for only \$810